

2013-14 FLIBS Budget						
		2012-13			2013-14	
		Budgeted Amount	As of 10 May	Projected to rest of year	Projected 2013-14	
Revenue & Support						
Memberships						
1300	Annual Memberships	\$ 26,000.00				
1300	Associate Memberships	\$ 2,500.00				
	Total Memberships	\$ 28,500.00	\$ 16,600.00	\$ 16,600.00		\$ 51,000.00
1110	Teacher Training Workshops	\$ 1,800,000.00	\$ 1,592,140.00	\$ 1,592,140.00		\$ 1,774,800.00
	Total TTW	\$ 1,800,000.00				\$ -
						\$ -
1200	Quarterlies	\$ 60,000.00	\$ 51,755.00	\$ 51,755.00		\$ 60,000.00
	Total Quarterlies	\$ 60,000.00				
1120	Publications	\$ -				
	Total Publications	\$ -				
1130	Retail Sales	\$ 3,000.00				
	Total Retail Sales	\$ 3,000.00	\$ 2,516.00	\$ 2,516.00		\$ -
Sponsorships						
1160	Other Corporate Sponsorships	\$ 20,000.00				
	Total Sponsorships	\$ 20,000.00	\$ 2,500.00	\$ 2,500.00		\$ 10,000.00
Other Income						
1400	Interest Income	\$ 12,000.00				
1400	Investment Income					
1500	Sales Tax					
	Other Income					
	Total Other Income	\$ 12,000.00	\$ 19,671.00	\$ 19,671.00		\$ 20,655.00
	TOTAL REVENUE & SUPPORT	\$ 1,923,500.00	\$ 1,685,182.00	\$ 1,685,182.00		\$ 1,916,455.00
Expenses						
					2013-14 Projected expenses (subtotal)	2013 Projected expenses (total)

	Salaries, Wages & Related Benefits					
2104/4	Salaries & Wages	\$ 263,000.00	\$ 187,415.00			
	Salary Supplement					
2103	Salaries & Wages - OPS	\$ 6,000.00	\$ 1,000.00			
4820	Payroll Taxes	\$ 44,000.00	\$ 26,290.00			
	Total Salaries & Wages	\$ 313,000.00	\$ 214,705.00	\$ 214,705.00		\$ 214,705.00
	Travel & Entertainment					
2101	Instructor Food & Travel	\$ 89,270.00	\$ 80,000.00			
2116	Gratuities	\$ 1,500.00				
2300	Travel - Meals, Lodging, Transportation	\$ 20,000.00	\$ 4,500.00			
2300	Travel - Conferences & Seminars	\$ 5,000.00				
2100	Conference & TTW Expenses	\$ 560,000.00	\$ 620,362.00			
2201	Quarterly Meetings	\$ 45,000.00	\$ 88,881.00			
	Total Travel & Entertainment	\$ 720,770.00	\$ 793,743.00	\$ 793,743.00		\$ 801,680.43
	Printing, Advertising, & Marketing					
2105	Printing	\$ 48,500.00	\$ 40,000.00			
2107	Publications (License Fees)	\$ 8,500.00				
2108	Participant Materials	\$ 13,000.00	\$ 8,750.00			
2109	Retail Merchandise					
2110	Postage & Mailing	\$ 3,500.00	\$ 745.00			
2119	Advertising & Promotional		\$ 20,728.00			
4800	Membership Support	\$ 500.00	\$ 67.00			
	Total Printing & Marketing	\$ 74,000.00	\$ 70,290.00	\$ 70,290.00		\$ 71,605.00
	Equipment & Supplies					
2112	Operating Supplies	\$ 5,000.00	\$ 3,000.00			
4105	Equipment & Related Supplies	\$ 4,000.00	\$ 2,000.00			
	Total Equipment & Supplies	\$ 9,000.00	\$ 5,000.00	\$ 5,000.00		\$ 5,000.00
	Professional Services					
2101	Instructor Compensation	\$ 156,000.00	\$ 140,025.00		\$ 140,025.00	
4301	Accounting & Auditing Services	\$ 25,000.00	\$ 25,000.00		\$ 25,000.00	

4200	Lobbying Services	\$ 30,000.00	\$ 30,000.00		\$ 30,000.00	
4010	Payroll Services	\$ 480.00	\$ 480.00		\$ 480.00	
2117	Honorariums & Speaker Fees	\$ 4,500.00	\$ 7,500.00		\$ 7,500.00	
2118	IB Per Capita Fees	\$ 400,000.00	\$ 424,770.00		\$ 450,000.00	
4402	Website	\$ 15,000.00				
4012	Pro-Vise	\$ 2,500.00				
4202	Legal Fees		\$ 7,500.00		\$ 7,500.00	
	Total Professional Services	\$ 633,480.00	\$ 635,275.00	\$ 635,275.00	\$ 660,505.00	\$ 660,505.00
	Other Rental					
2121	Equipment Rental (Photocopiers, etc)		\$ 7,000.00			
2114.2	Other Rental (Storage)	\$ 2,500.00	\$ 2,244.00			
2106	Audio Visual	\$ 2,500.00	\$ 55,125.00			
	Total Other Rental	\$ 5,000.00	\$ 64,369.00	\$ 64,369.00		\$ 65,656.57
	Utilities & Maintenance					
2115	Cell Phone Expenses	\$ 4,000.00	\$ 5,900.00			
2115	Total Utilities & Maintenance	\$ 4,000.00	\$ 5,900.00	\$ 5,900.00		\$ 5,900.00
	Insurance					
4600	Worker's Comp, Liability & Casualty Insurance	\$ 6,000.00	\$ 5,403.00			
4600	Total Insurance	\$ 6,000.00	\$ 5,403.00	\$ 5,403.00		\$ 5,403.00
	Other Expense					
4102	Scholarships/Philanthropy	\$ 60,000.00	\$ 62,800.00			
4101	Grants	\$ 6,000.00				
	Depreciation	\$ 4,000.00				
	Uncollectible					
4010	Bank Charges	\$ 500.00	\$ 1,300.00			
4303	Credit Card Processing Fees	\$ 30,000.00	\$ 20,068.00			
4900	Corporate Filing Fee		\$ 70.00			
	Other Expense	\$ -				
	Total Other Expense	\$ 100,500.00	\$ 84,238.00	\$ 84,238.00		\$ 86,000.00
	TOTAL EXPENSES	\$ 1,865,750.00		\$ 1,878,923.00		\$ 1,916,455.00

						\$ 1,916,455.00
	TOTAL INCOME					\$ (1,916,455.00)
						\$ -